



RFP #:	<u>18-119V</u>	Tentative Board Meeting Date*:	<u>SEPTEMBER 5, 2018</u>	
RFP Title:	<u>ORAL AND/OR TELEPHONE FOREIGN LANGUAGE INTERPRETER SERVICES</u>	# Notified:	<u>410</u>	# Downloaded: <u>32</u>
		# of Responses Rec'd:	<u>12</u>	# of "No Bids": <u>0</u>
For:	<u>BILINGUAL/ESOL & ESLs DEPARTMENTS</u> (School/Department)	RFP Opening Date :	<u>JULY 19, 2018</u>	
Fund:	<u>TITLE III & IDEA GRANTS/ESOL GENERAL FUND</u>	Advertised Date:	<u>JUNE 21, 2018</u>	

POSTING OF RFP RECOMMENDATION/TABULATION: Select One Recommendations and Tabulations will be posted in the Procurement & Warehousing Services and www.Demandstar.com on **AUGUST 6, 2018 @ 12:00 pm** and will remain posted for 72 hours. Any person who is adversely affected by the decision or intended decision shall file a notice of protest, in writing, within 72 hours after the posting of the notice of decision or intended decision. The formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Saturdays, Sundays, state holidays and days during which the District is closed shall be excluded in the computation of the 72-hour time period provided. Filings shall be at the office of the Director of Procurement & Warehousing Services, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the estimated value of the contract. Failure to post the bond required by SBBC Policy 3320, Part VIII, Purchasing Policies, Section N, within the time allowed for filing a bond shall constitute a waiver of the right to protest.

(* The Cone of Silence, as stated in the ITB / RFP / RFQ / HARD BID, is in effect until it is approved by SBBC. The Board meeting date stated above is tentative. Confirm with the Purchasing Agent of record for the actual date the Cone of Silence has concluded.

REVISED - RECOMMENDATION TABULATION

BIDDER'S NAME

ITEM(S) AWARDED

ABSOLUTE QUALITY INTERPRETING SERVICES, LLC	A (1 & 2), B (1 & 2), C (1 & 2) AND D (1 & 2)
ALLWORLD LANGUAGE CONSULTANTS, INC.	A (1 & 2), B (1 & 2) AND C (1 & 2)
BROMBERG & ASSOCIATES, LLC IN MICHIGAN D/B/A BROMBERG TRANSLATIONS IN FLORIDA	C (1 & 2) AND D (1 & 2)
COMPLETE CONTRACT CONSULTING LLC	A (1 & 2), B (1 & 2), C (1 & 2) AND D (1 & 2)
CYRACOM INTERNATIONAL INC.	C (1 & 2)
GENEVA WORLDWIDE, INC.	C (1 & 2) AND D (1 & 2)
INTERPRETERS UNLIMITED, INC.	A (1 & 2), B (1 & 2) AND C (1 & 2)
LANGUAGE LINE SERVICES, INC. D/B/A LANGUAGE LINE SOLUTIONS	A (1 & 2), B (1 & 2), C (1 & 2) AND D (1 & 2)
LIONBRIDGE TECHNOLOGIES, INC.	C (1 & 2)
ONE CALL GOVERNMENT SOLUTIONS, LLC	C (1 & 2)
TELELANGUAGE, INC.	C (1 & 2) AND D (1 & 2)
WORLDWIDE INTERPRETERS INC.	C (1 & 2)

CONTRACT PERIOD: SEPTEMBER 6, 2018 THROUGH JUNE 30, 2022

By: <u>Charles O. High</u> Digitally Signed	Date: <u>8/06/18</u>
(Purchasing Agent)	

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA BID TABULATION SHEET				Absolute Quality Interpreting Services		AllWorld Language Consultants, Inc.		Bromberg & Associates, LLC		Complete Contract Consulting LLC	
Item	Description	Quantity	Unit	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
A	Onsite, Oral Foreign Language Professionally Qualified Interpreters - Single Assignment										
A1	Standard Hourly Rate (Hours 7:30 AM to 5:30 PM)	2,500	Hrs.	\$ 140.00	\$ 350,000.00	\$ 62.00	\$ 155,000.00	NO BID	NO BID	\$ 27.00	\$ 67,500.00
A2	After Hours	100	Hrs.	\$ 170.00	\$ 17,000.00	\$ 67.00	\$ 6,700.00	NO BID	NO BID	\$ 30.00	\$ 3,000.00
	TOTAL				\$ 367,000.00		\$ 161,700.00		NO BID		\$ 70,500.00
B	Onsite, Oral Foreign Language Professionally Qualified Interpreters - Group or Workshop										
B1	Standard Hourly Rate (Hours 7:30 AM to 5:30 PM)	300	Hrs.	\$ 160.00	\$ 48,000.00	\$ 62.00	\$ 18,600.00	NO BID	NO BID	\$ 45.00	\$ 13,500.00
B2	After Hours	50	Hrs.	\$ 190.00	\$ 9,500.00	\$ 67.00	\$ 3,350.00	NO BID	NO BID	\$ 48.00	\$ 2,400.00
	TOTAL				\$ 57,500.00		\$ 21,950.00		NO BID		\$ 15,900.00
C	Telephone. Foreign Language Professionally Qualified Interpreters - Single Assignment										
C1	English to other language and other language to English										
	Standard Hours (7:30 AM to 5:30 PM)	100,000	min.	\$ 1.05	\$ 105,000.00	\$ 1.05	\$ 105,000.00	\$ 0.99	\$ 99,000.00	\$ 0.35	\$ 35,000.00
C2	After Hours	50,000	min.	\$ 1.10	\$ 55,000.00	\$ 1.05	\$ 52,500.00	\$ 0.99	\$ 49,500.00	\$ 0.42	\$ 21,000.00
	TOTAL				\$ 160,000.00		\$ 157,500.00		\$ 148,500.00		\$ 56,000.00
D	Video Teleconferencing, with Foreign Language Professionally Qualified Interpreters - Single Assignment										
D1	Standard Hourly Rate (Hours 7:30 AM to 5:30 PM)	100,000	min.	\$ 3.00	\$ 300,000.00	X \$ 58.50	\$ 5,850,000.00	\$ 1.99	\$ 199,000.00	\$ 0.35	\$ 35,000.00
D2	After Hours	50,000	min.	\$ 3.50	\$ 175,000.00	X \$ 62.00	\$ 3,100,000.00	\$ 2.75	\$ 137,500.00	\$ 0.42	\$ 21,000.00
	TOTAL				\$ 475,000.00	X	\$ 8,950,000.00		\$ 336,500.00		\$ 56,000.00
							X (Costs exceeds budgeted expectations)				

REMARKS:
 BID DRAFT WAS APPROVED BY: VICTORIA SALDADA, DIRECTOR BILINGUAL/ESOL
 BIDS RECEIVED WERE EVALUATED BY: CHARLES HGH, PURCHASING AGENT IV
 RECOMMEND THE AWARD BE MADE TO THE ABOVE BIDDERS, AS INDICATED, MEETING SPECIFICATIONS, TERMS AND CONDITIONS OF THE ITB

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA				CyraCom International, Inc		Geneva Worldwide, Inc		Interpreters Unlimited, Inc.		Language Line Services, Inc d/b/a Language Line Solutions	
BID TABULATION SHEET											
Item	Description	Quantity	Unit	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
A	Onsite, Oral Foreign Language Professionally Qualified Interpreters - Single Assignment										
A1	Standard Hourly Rate (Hours 7:30 AM to 5:30 PM)	2,500	Hrs.	NO BID	NO BID	NO BID	NO BID	\$ 55.00	\$ 137,500.00	\$ 60.00	\$ 150,000.00
A2	After Hours	100	Hrs.	NO BID	NO BID	NO BID	NO BID	\$ 65.00	\$ 6,500.00	\$ 90.00	\$ 9,000.00
	TOTAL				NO BID		NO BID		\$ 144,000.00		\$ 159,000.00
B	Onsite, Oral Foreign Language Professionally Qualified Interpreters - Group or Workshop										
B1	Standard Hourly Rate (Hours 7:30 AM to 5:30 PM)	300	Hrs.	NO BID	NO BID	NO BID	NO BID	\$ 75.00	\$ 22,500.00	\$ 60.00	\$ 18,000.00
B2	After Hours	50	Hrs.	NO BID	NO BID	NO BID	NO BID	\$ 85.00	\$ 4,250.00	\$ 90.00	\$ 4,500.00
	TOTAL				NO BID		NO BID		\$ 26,750.00		\$ 22,500.00
C	Telephone, Foreign Language Professionally Qualified Interpreters - Single Assignment										
C1	English to other language and other language to English										
	Standard Hours (7:30 AM to 5:30 PM)	100,000	min.	\$ 0.62	\$ 62,000.00	\$ 0.87	\$ 87,000.00	\$ 0.69	\$ 69,000.00	\$ 0.60	\$ 60,000.00
C2	After Hours	50,000	min.	\$ 0.62	\$ 31,000.00	\$ 0.87	\$ 43,500.00	\$ 0.69	\$ 34,500.00	\$ 0.60	\$ 30,000.00
					\$ 93,000.00		\$ 130,500.00		\$ 103,500.00		\$ 90,000.00
D	Video Teleconferencing, with Foreign Language Professionally Qualified Interpreters - Single Assignment										
D1	Standard Hourly Rate (Hours 7:30 AM to 5:30 PM)	100,000	min.	NO BID	NO BID	\$ 1.75	\$ 175,000.00	NO BID	NO BID	\$ 2.50	\$ 250,000.00
D2	After Hours	50,000	min.	NO BID	NO BID	\$ 1.75	\$ 87,500.00	NO BID	NO BID	\$ 2.50	\$ 125,000.00
	TOTAL				NO BID		\$ 262,500.00		NO BID		\$ 375,000.00

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA				Lionbridge Technologies, Inc.		One Call Government Solutions, LLC		Telelanguage, Inc.		WorldWide Interpreters, Inc.	
BID TABULATION SHEET											
Item	Description	Quantity	Unit	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
A	Onsite, Oral Foreign Language Professionally Qualified Interpreters - Single Assignment										
A1	Standard Hourly Rate (Hours 7:30 AM to 5:30 PM)	2,500	Hrs.	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
A2	After Hours	100	Hrs.	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TOTAL				NO BID		NO BID		NO BID		NO BID
B	Onsite, Oral Foreign Language Professionally Qualified Interpreters - Group or Workshop										
B1	Standard Hourly Rate (Hours 7:30 AM to 5:30 PM)	300	Hrs.	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
B2	After Hours	50	Hrs.	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	TOTAL				NO BID		NO BID		NO BID		NO BID
C	Telephone, Foreign Language Professionally Qualified Interpreters - Single Assignment										
C1	English to other language and other language to English										
	Standard Hours (7:30 AM to 5:30 PM)	100,000	min.	\$ 0.59	\$ 59,000.00	\$ 1.85	\$ 185,000.00	\$ 0.78	\$ 78,000.00	\$ 0.53	\$ 53,000.00
C2	After Hours	50,000	min.	\$ 0.59	\$ 29,500.00	\$ 1.85	\$ 92,500.00	\$ 0.78	\$ 39,000.00	\$ 0.57	\$ 28,500.00
					\$ 88,500.00		\$ 277,500.00		\$ 117,000.00		\$ 81,500.00
D	Video Teleconferencing, with Foreign Language Professionally Qualified Interpreters - Single Assignment										
D1	Standard Hourly Rate (Hours 7:30 AM to 5:30 PM)	100,000	min.	NO BID	NO BID	NO BID	NO BID	\$ 1.30	\$ 130,000.00	NO BID	NO BID
D2	After Hours	50,000	min.	NO BID	NO BID	NO BID	NO BID	\$ 1.30	\$ 65,000.00	NO BID	NO BID
	TOTAL				NO BID		NO BID		\$ 195,000.00		NO BID

ITB 18-119V

Oral and/or Telephone Foreign Language Interpreter Services

Revised - Rejection Sheet

Reject Item D (1 & 2) from AllWord Language Consultants, Inc. In accordance with General Condition 6 of the ITB, In the best interest of SBBC, SBBC reserves the right to reject any bid when there is sound documented business reasons that serve the best interest of SBBC. Bidder's prices exceed budgeted expectations for the District for this item.